

SUMMARY OF CONTRACT REQUEST TO THE HEALTH COMMISSION

Contractor	<u>Baxter Healthcare Corporation</u>	Division/Section:	<u>SFHN/ZSFGH</u>
		Director SFHN	<u>Roland Pickens</u> <i>R. Pickens</i>
Address	<u>711 Park Ave.</u>	DPH Administrator:	<u>David Woods</u>
	<u>Medina, NY 14103</u>	Program Manager:	<u>Eugenio Ocampo</u> Phone <u>206-4525</u>
Contact	<u>Andy Robinson, DoseEdge Specialist</u>	Contract Analyst:	<u>Jonathan Lyens</u> Phone <u>554-2886</u>

Request for approval of a software license agreement with Baxter Healthcare Corporation for the licensing, equipment and implementation of the DoseEdge Pharmacy Workflow Management System, for the pharmacy at Zuckerberg San Francisco General Hospital in the amount of \$500,210, for the term of March 1, 2016 to July 31, 2021 (60 billable months).

Profit Non-Profit LBE RFQ – Number: _____ Date: _____

New Renewal Mod Group Purchasing Organization _____

Number of years DPH has been doing business with this organization: 10+

<u>CONTRACT INFORMATION:</u>	<u>Prior Transaction</u> (new)	<u>Proposed Transaction</u> 3/1/16 – 7/31/21	<u>Annualized Difference</u>
Funding Sources:			
General Funds		\$500,210	\$500,210
TOTAL DPH REVENUES		\$500,210	\$500,210
12% Contingency Amount		\$50,302	\$50,302
CONTRACT TOTAL		\$550,512	\$550,512
<i>ANNUAL AMOUNT OF CONTRACT (starting Month 13)</i>		\$112,477	\$112,477
Agency Funds		\$0	\$0
Contract FTE		N/A	N/A

<u>PROPOSED:</u>	<u>No. of Clients</u>		<u>Number</u>	<u>Unit</u>
<u>Mode(s) of Service & Unit of Service Definition</u>	<u>N/A</u>	<u>Duplicated</u>	<u>Of</u>	<u>Cost (avg.)</u>
	<u>N/A</u>	<u>Unduplicated</u>	<u>Units</u>	
License (1 UOS = 1 month of license fees)		n/a	48	\$9,373.08
Optional Items (Interfaces, custom programming, additional modules, additional stations)		n/a	as needed	\$25,000

Explanation of Service Change and Variances:

This is a new contract.

Monitoring Report/Program Review & follow-up:

The contracts will be monitored in accordance with all applicable Departmental procedures.

Nondiscrimination and Cultural Competency:

The Contractor will participate in applicable cultural competency requirements for the upcoming year.

Sole Source:

The DoseEdge System automates the workflow in sterile compounding areas in inpatient pharmacies, which are high-risk, high-volume areas. This automated workflow includes selecting, compounding, inspecting, tracking, and reporting on intravenous and oral liquid doses. The system helps pharmacists identify compounding errors and can assist with pharmacy productivity.

The DoseEdge System is unique in its features in that it is the only product that provides barcode ingredient verification. Barcode technology is utilized to ensure that the products used to compound the final sterile product are correct, greatly increasing patient safety. It also allows for special inspection requirements for high-risk or costly doses and a dose pedigree system to provide retrievable data regarding the production of the dose. These features are important for pharmacists to be able to have access to the right information before approving or rejecting a dose.

The DoseEdge System is also the only system that allows "Dose Recycling" where the system maintains all previous preparation data, allowing returned, unexpired doses to be reused, thus allowing for waste reduction and cost-savings. Lastly, the system allows for error tracking, which is vital in continual improvement of patient care and accountability.

This contract has been awarded as a sole source contract under Chapter 21.30 of the City's Administrative Code for Software Licenses, Support, Escrow, and Finance and Equipment Maintenance agreements.

Other Significant Issues:

Baxter Healthcare Corporation develops, manufactures, and markets healthcare equipment and instruments. It focuses on critical therapies for life-threatening conditions, specifically with products and services in blood therapies, cardiovascular medicine, medication delivery, and renal therapy. Baxter offers its products in the United States and internationally. The company was formerly known as Travenol Laboratories, Inc. and changed its name to Baxter Healthcare Corporation in July 1987. The company was incorporated in 1966 and is based in Deerfield, Illinois. Baxter Healthcare Corporation operates as a subsidiary of Baxter International, Inc.

Listing of Board of Directors, Owners of 10% or More of the Firm, and Executive Director:

Board of Directors

- Thomas F. Chen
- Uma Chowdhry, Ph.D
- John D. Forsyth
- James R. Gavin III, M.D., Ph.D
- Peter S. Hellman
- Munib Islam

- Robert L. Parkinson, Jr.
- Carole J. Shapazian
- Thomas T. Stallkamp
- K.J. Storm
- Albert P. L. Stroucken

There are 11 board members. There are no term limits.

Recommendations:

The Department recommends approval of this contract.